# Product Recommendations in Personyze

Al-based product recommendations for websites, emails, and apps.



# Why use Personyze recommendations?

Read more details on how to <u>execute</u> <u>product recommendations</u> here.

### **EASY AI PERSONALIZATION**

Swiftly deploy Al-powered recommendations with an extensive dashboard and numerous algorithms with multiple variables utilizing crowd data and individual product interactions in any custom display.

### **NO-HASSLE IMPLEMENTATION**

Personyze recommendations can be added to the site and informed by product interactions all without any coding or development work.

### OPTIMIZE ACROSS CHANNELS

Personyze recommendations are for websites, emails, and apps.

# Recommendations setup process

Note: Personyze must first be activated on your site. Installing Personyze involves a 5-minute or less copy/paste of our tag to your tag manager, and requires no dev work. Read how to do so here.

#### STEP 1

Preliminaries: required feeds and setup

#### STEP 2

Recommendation algorithm and design

#### STEP 3

Display setup and QA



## PRODUCT/CONTENT FEED

For any recommendations to work, you'll need to have your feed uploaded/synced. This will usually be a part of your onboarding.

Read more here



## INTERACTIONS TRACKING

Personyze needs to be tracking the interactions that users are having with your products/content. This is standard onboarding setup.

Read more here



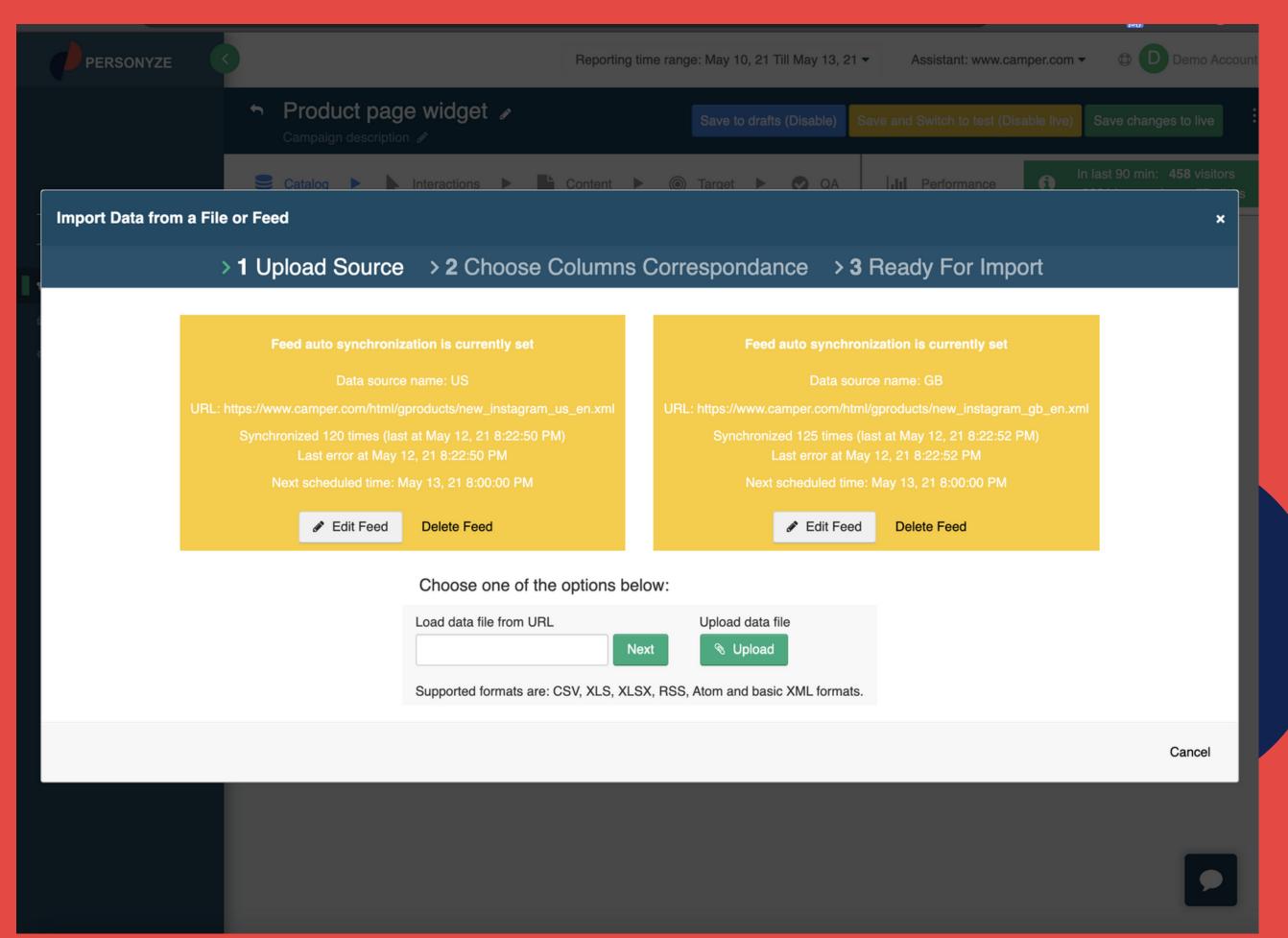
#### USER DATA

This is only relevant if you plan to filter your algorithms with CRM data. For instance, "Show most popular among users with CRM variable X."

Read more here

# **Step 1: Preliminaries**

All these preliminary elements are standard onboarding, one-time setups usually handled by your account manager.



# Step 1: Feed

If you want to upload or synchronize and map the feed yourself, it's fairly easy to do so in Personyze.

Simply add a feed, ideally a live feed that will update when products are added, and then tell Personyze how to know which columns are which, in the data.

#### □ Recommendation ► ■ Interactions Performance Recommendation for Recommendation algorithm type **Personalized Recommendations** Others Who Viewed Also Viewed What others Bought, who Viewed this Products that the visitor is likely to buy or view, Recommend products that other visitors that viewed Recommend products that other visitors, that Home page based on behavior of other visitors with similar the same products, also viewed. Prefer most viewed the same products, bought. Prefer most demographics. recommended ~ recommended ▼ 듣 Category **Most Added to Wishlist Best Seller Buy it Again** Recommend the most Purchased product Recommend the most Added to favorites product List of products the visitor Purchased in the past. Show <u>recent first</u> ▼ Recently ▼ <u>(any)</u> ▼ Recently ▼ <u>(any)</u> ▼ Product page **Items in Your Cart Cross-Sells for Items in Cart** Managed Cross-Sells for items in cart Cart page List of products in your cart. Recommend related or complementary items based Related or complementary items according to what is set in products catalog. You need to set "Crosson items bought by other visitors. Prefer most Sale category" in the catalog to "Category" of recommended ▼ another product. Present most Purchased ▼ Thank you page Recently ▼ **New in Stock Past Orders Recommendations Price discounted** Search Page Items that added recently, or after the visitor's last Recommend products related to the user's past Items that their price changed since last visit. purchases. visit. Present most Purchased ▼ Present Present the most <u>Viewed</u> ▼ product Recently ▼ Where price discounted Any products ▼ Added in last ▼ Not Found Page Since last visit ▼ Present 12 hours ▼ Any products ▼

# Step 2: Algorithm

In the recommendation campaign wizard, after preliminary setup (skip if already done), you'll be directed to select the algorithm.

Read more about <u>product</u> algorithms here.

Personyze algorithms are categorized by the areas on the site they usually make sense for, on the left.

#### **Others Who Viewed Also Viewed**

Recommend products that other visitors that viewed current product, also viewed. Prefer most <u>transactions</u> ▼

Don't require at least transactions ▼

Recommend where price difference is ± ▼

Add filter

20

#### **New in Stock**

Items that added recently, or after the visitor's last
visit. Present most Purchased ▼ Present

From current product's associated interests ▼

Added in last ▼ 2 days ▼ Recommend

products more expensive than current ▼

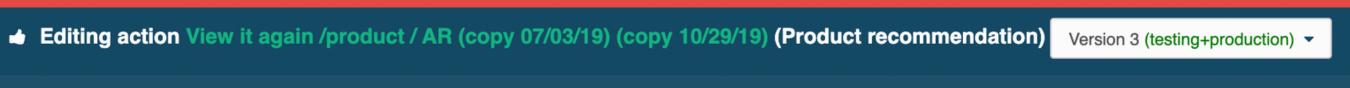
▼ Final touches	□ Number of cells
You can add additional filters to exclude unwanted products.	Maximum recommendations to show: 10
Exclude showing on current page	
Exclude all Viewed	## Fallback
Exclude Added to cart	
Exclude Purchased	Fallback recommendation if no results: Personalized Recommendations •
Visitor's gender matches	Fill empty cells with default selection
Visitor's age matches	
Only (not) discounted products (1)	

# Step 2: Algorithm

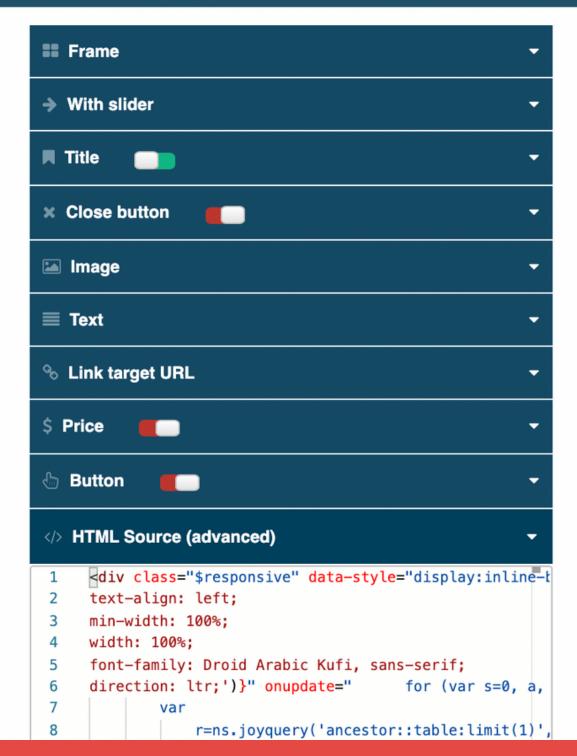
Some algorithms can be very complex, and some are incredibly simple and don't even require data, such as "View It Again," and various filters which can be applied.

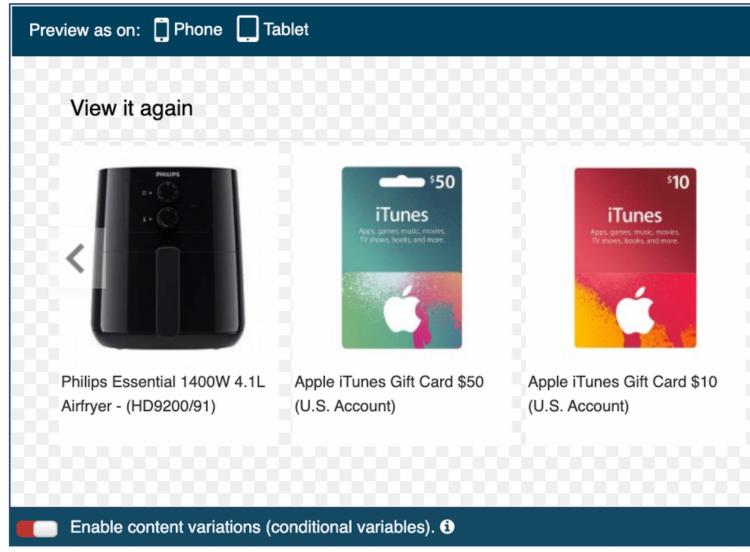
### Some popular algorithms are:

- Those who viewed also viewed
- Those who bought also bought
- Popular from this category
- Those who viewed this ultimately bought
- Recommended for you (machine learning based)
- Those who bought items in your cart also bought



> 1 Recommendation type > 2 What to present > 3 Choose placement





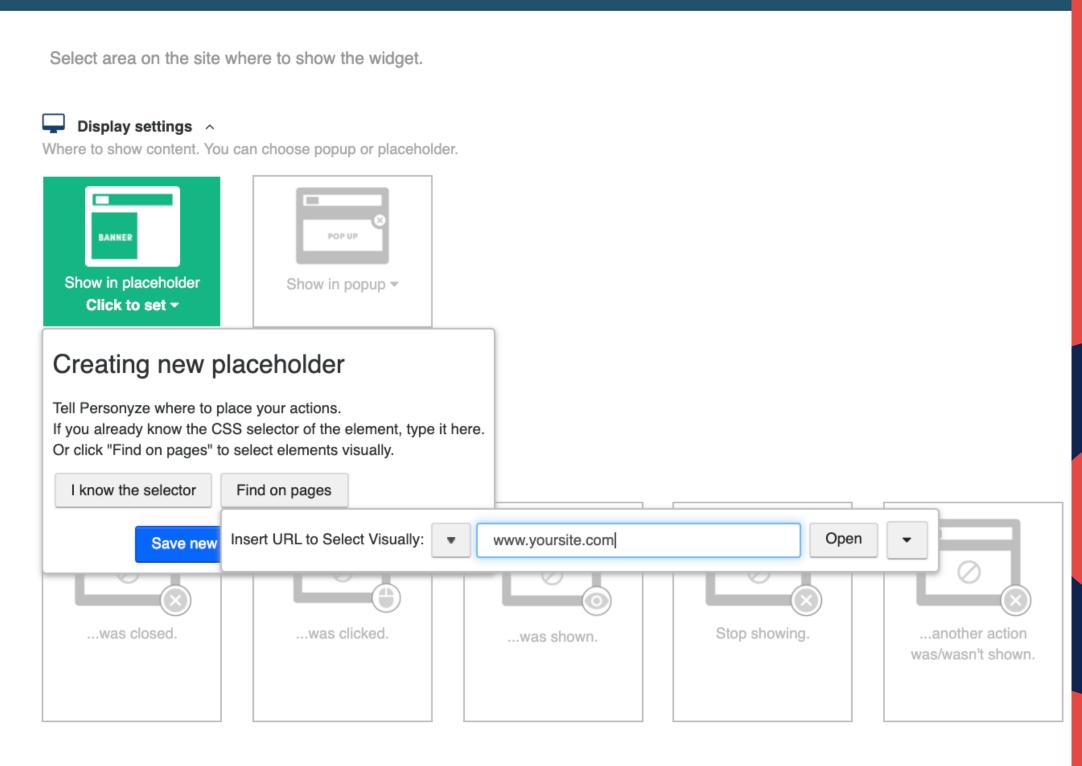
# Step 2: Design

Next, you'll be directed to select a Personyze design template or insert your own HTML, and then customize it.

Personyze's content editor allows you to customize every aspect of a recommendation display, and even inherit CSS properties from your site, or directly edit the HTML code.

#### New action: Banner/Popup/HTML Manager

#### > 1 What to present > 2 Choose placement



# Step 3: Display

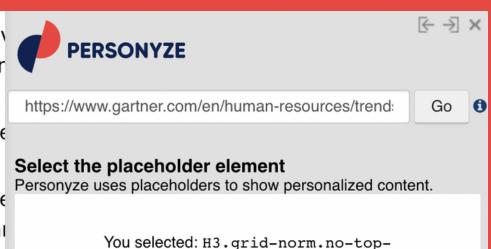
After algorithm and design have been set, it's time to set up the display. In the majority of cases, product recommendations will be set in a placeholder, or in other words embedded as part of the page, using Personyze's point-and-click placeholder selector.

In cases where you want to show recommendations as a popup, you simply select the popup option from the same screen.

#### Continue

By clicking the "Continue" button, you are agreeing to the Gartner Terms of Use and Privacy Policy.

- The top five officers are 2021
- Key theme 2021
- Workplace workers as that shape



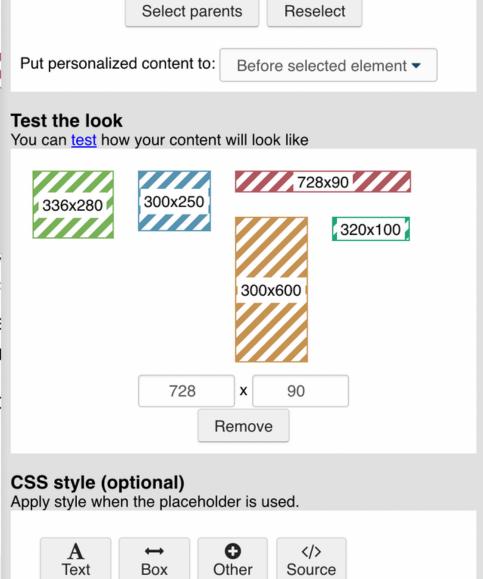
bottom.center.mg-t15

#### 728x90

#### **About the Gartner HR Trends**

This annual report is derived from the Gartner HR Priorities Survey on common challenges and asks them to rank their top priorities f designed to offer HR leadership teams a better understanding of  $\epsilon$  what their peers are focusing on in the year ahead to help drive str

This year, Gartner received responses from HR leaders across 60 c Thirty-six percent of participants were CHROs or heads of HR.



# Step 3: Display

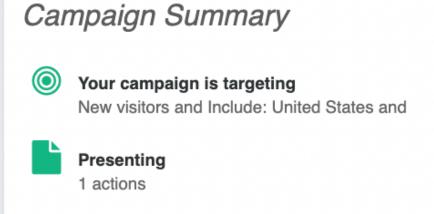
The placeholder interface is simple to use, just choose the element of the site, select above, below, or replace, and then view a preview of roughly where the content will be embedded.

You can make further adjustments to the exact positioning using padding in the main content editor.

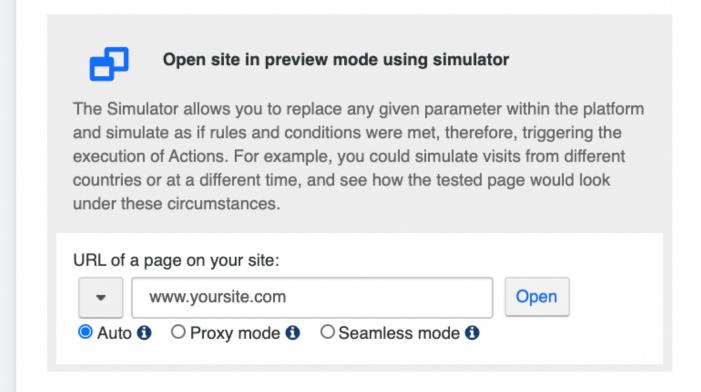


#### Review and QA Campaign

Before publishing your campaign, you can QA by saving in testing mode so that only your IP address will see it live on the site.



#### Campaign preview options



# Step 3: QA

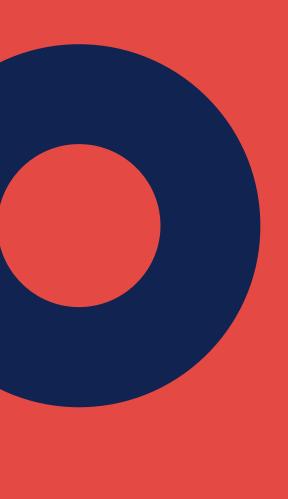
There are 3 ways to QA:

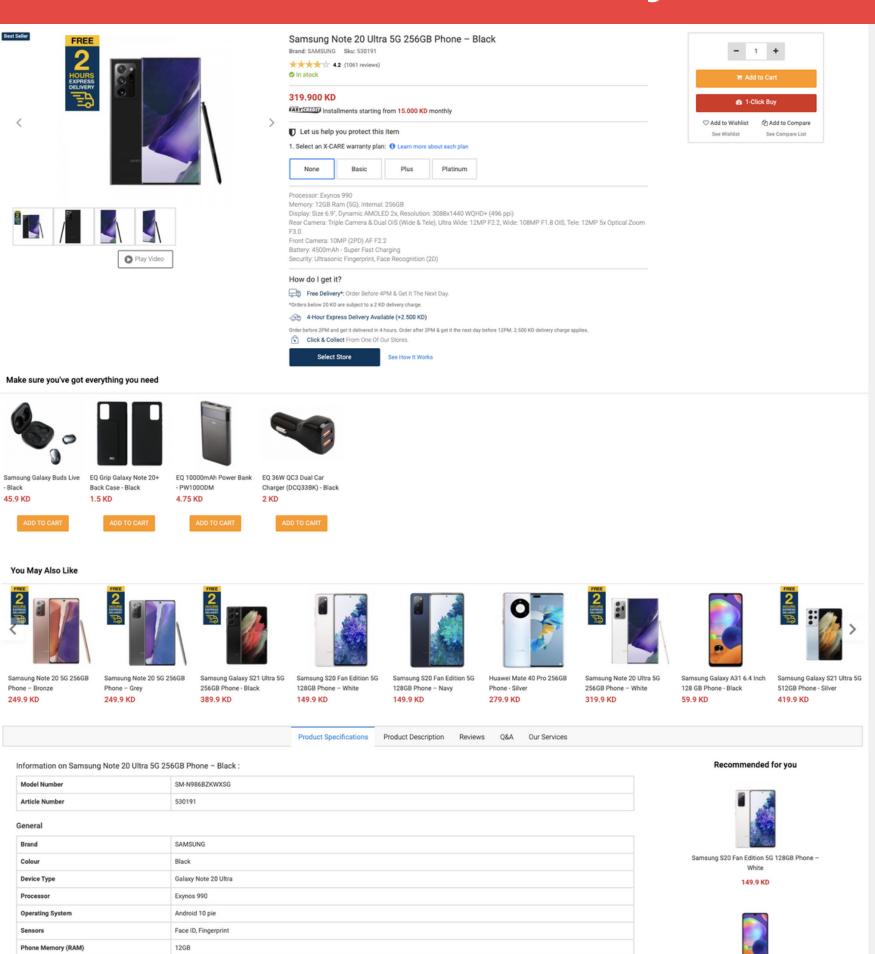
1: Save in testing mode, it will be live on the site only for your IP address.

2. Testing link: once saved in testing mode, you'll also have a link to send to colleagues, it will be live for anyone with the link.

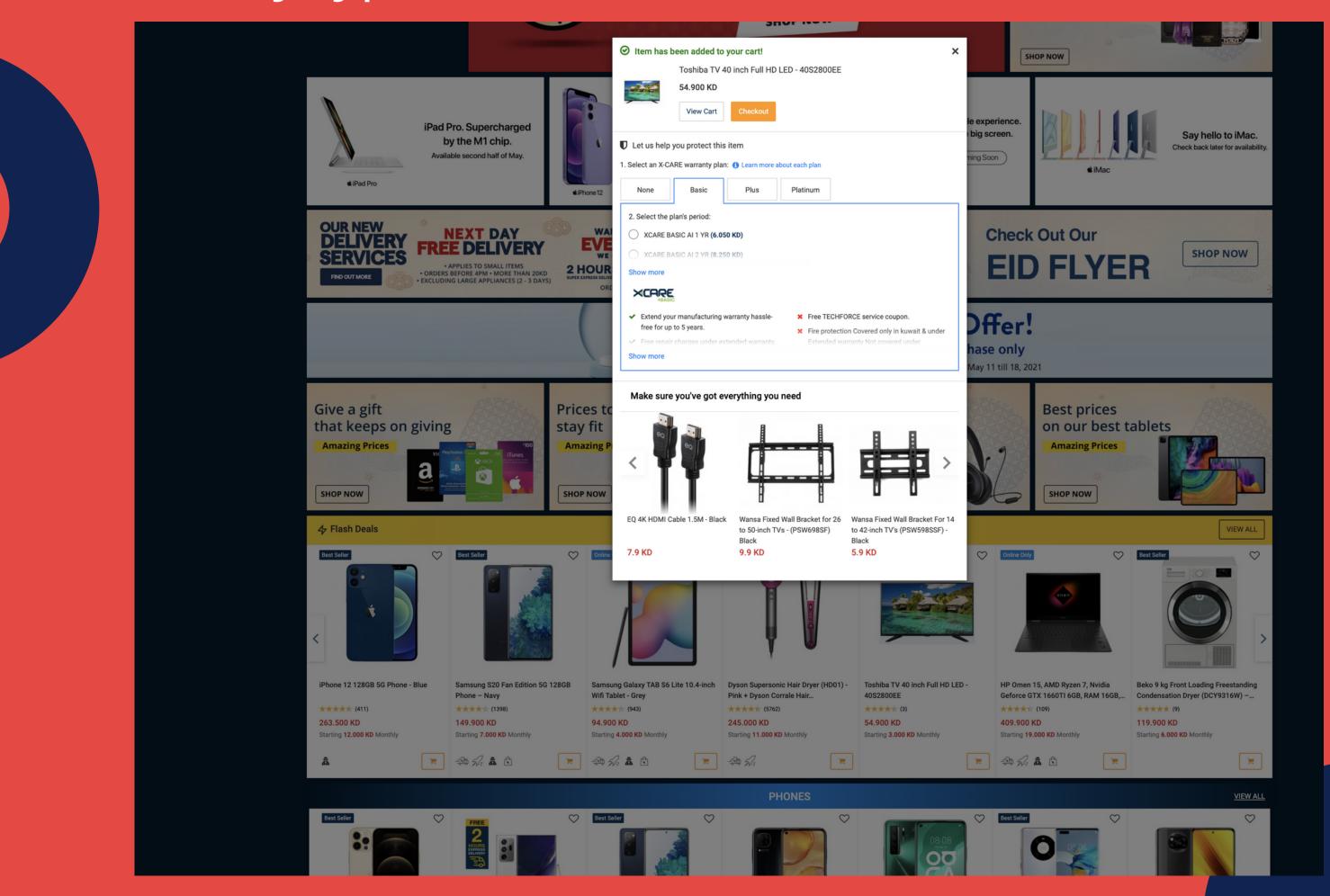
3. Simulator: Open in simulator mode, and Personyze will show you what's going on under the hood.

# View the final result on your site



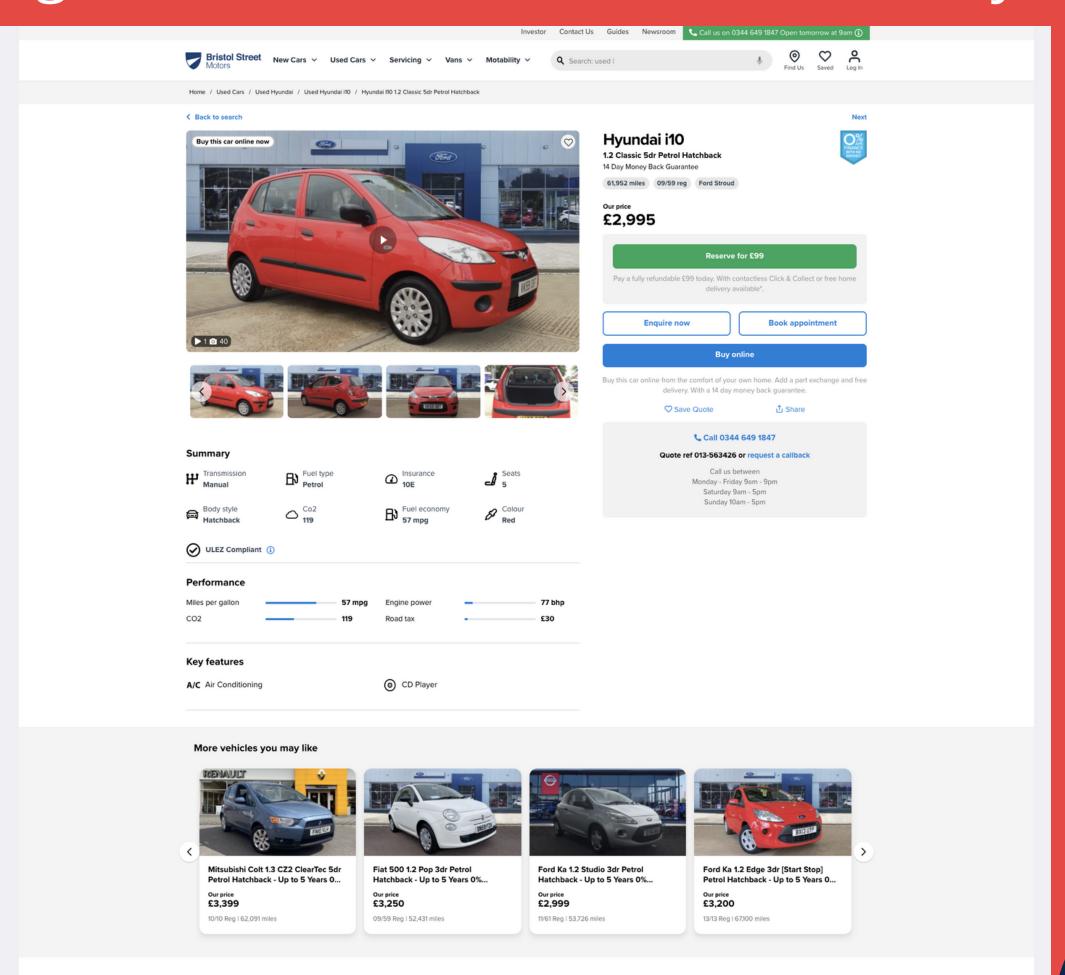


# Many types of recommendation are available

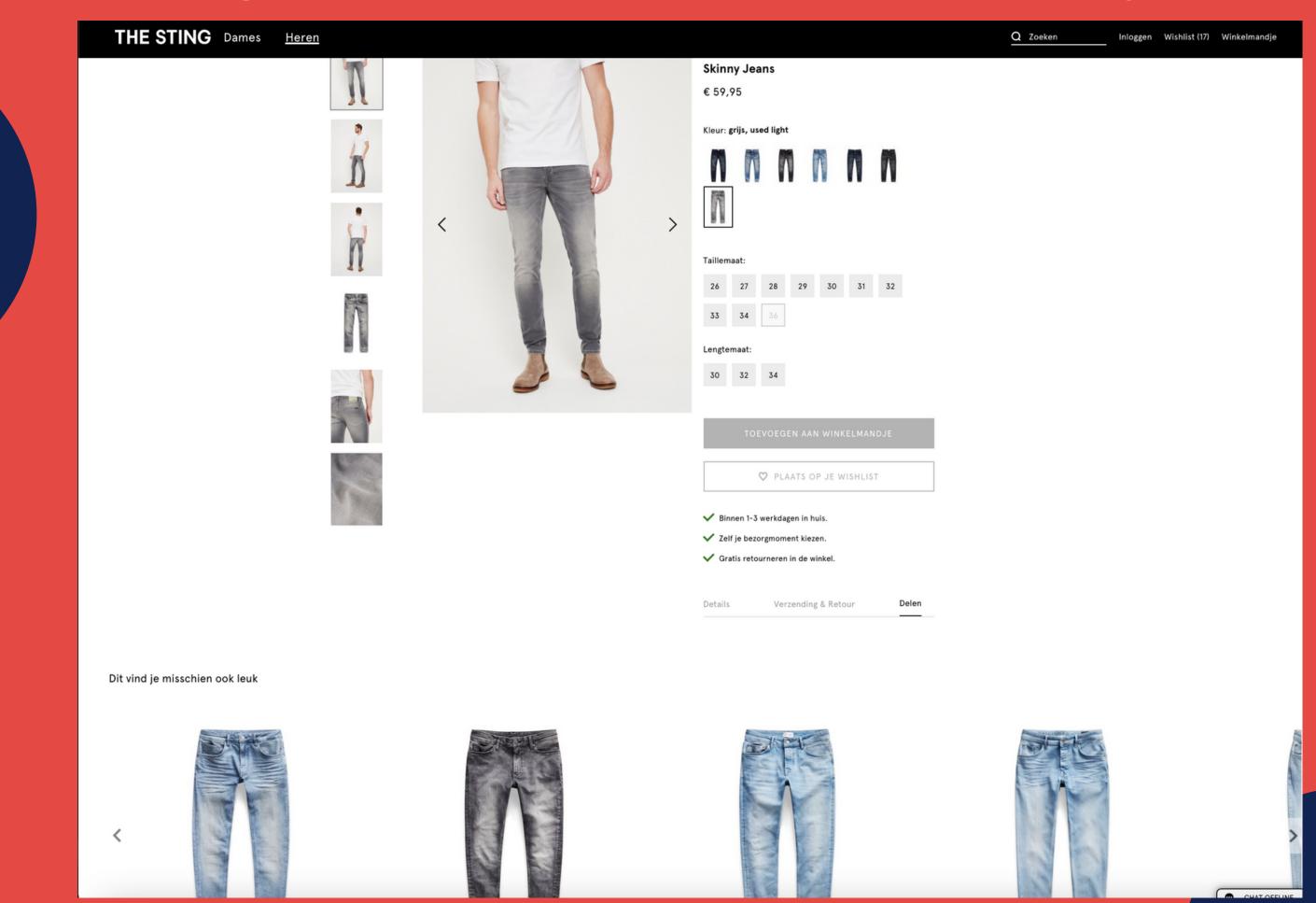


# Design can be customized to match any site

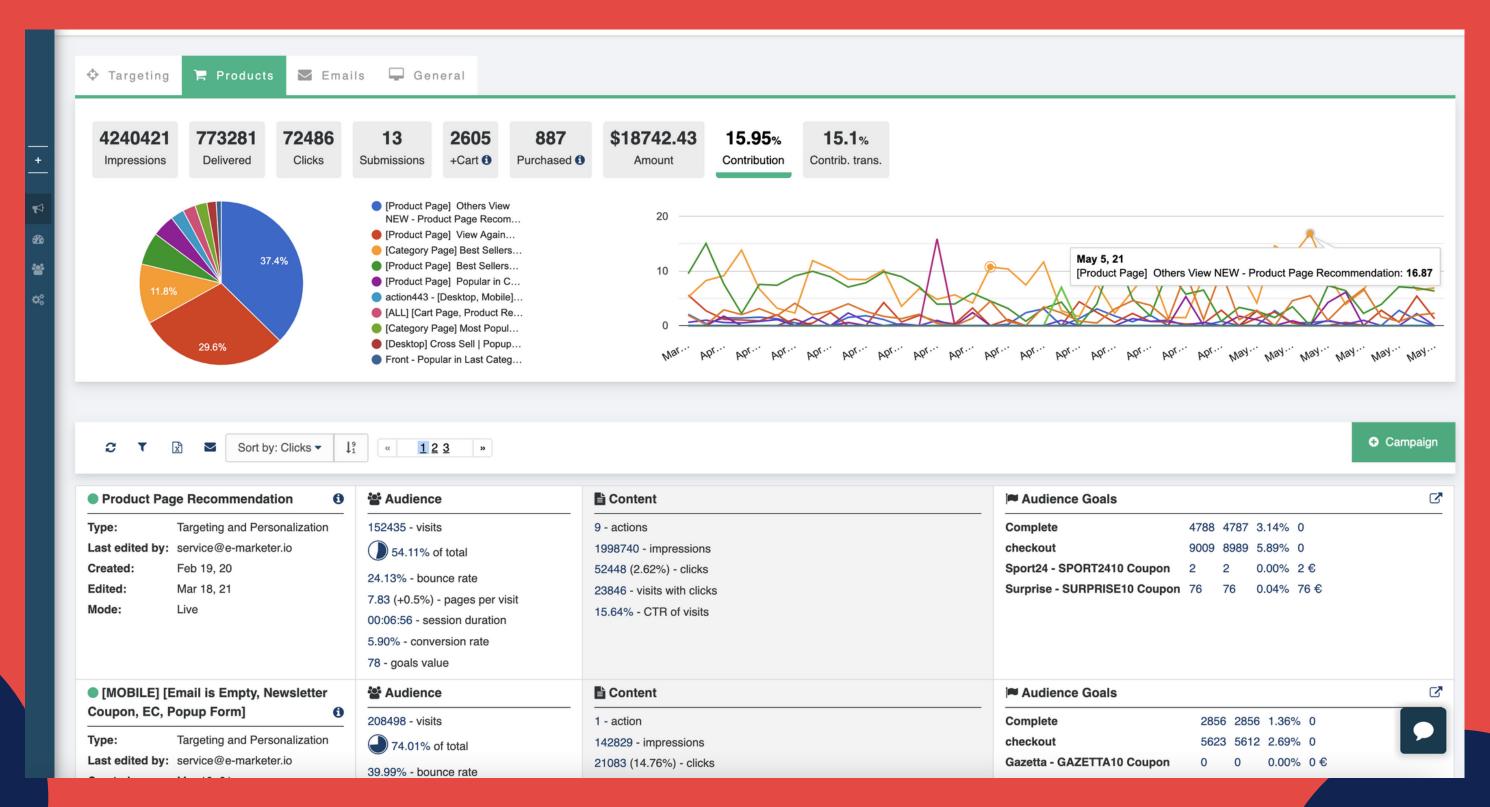




# Design can be customized to match any site

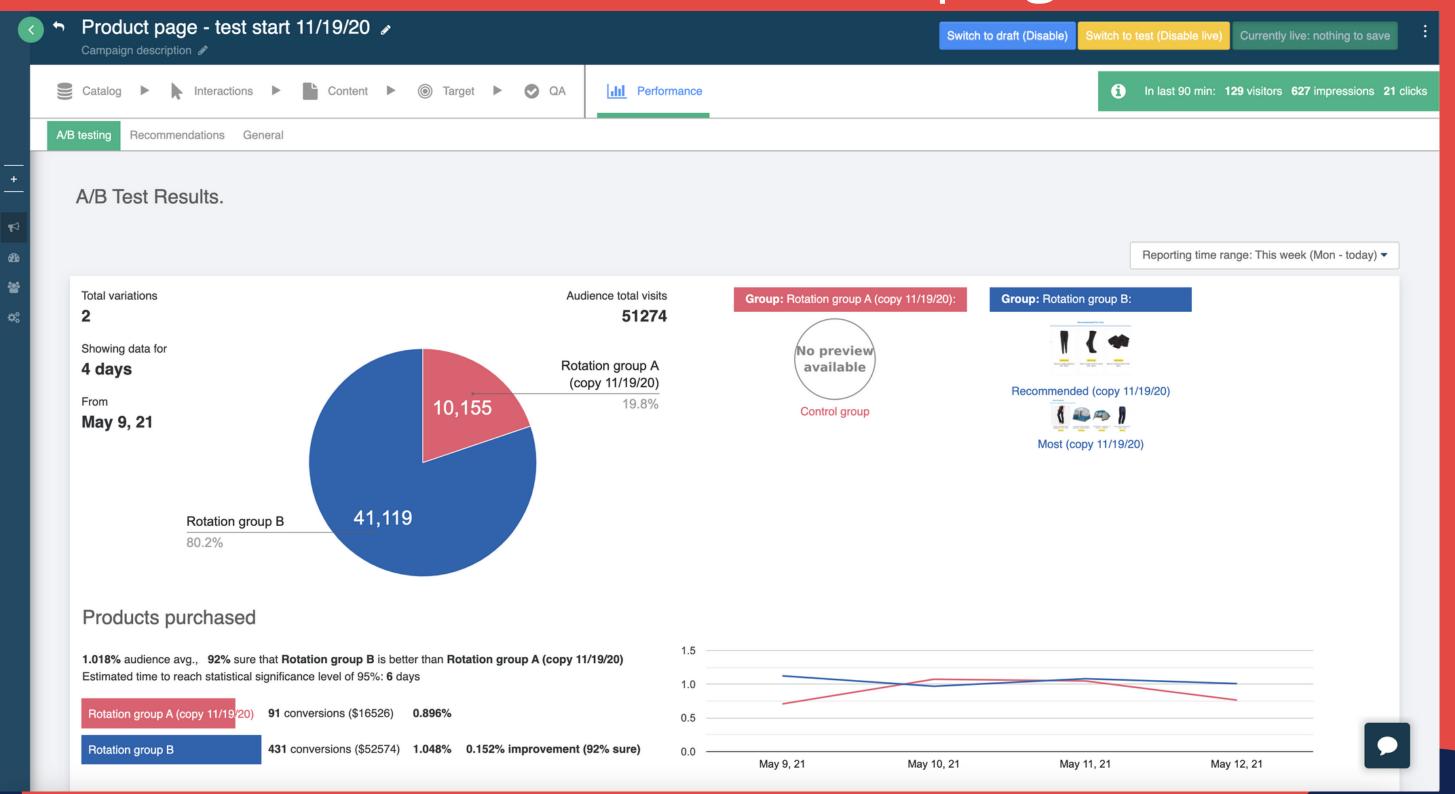


# Review Performance Track conversion and even revenue contribution



Read more about Personyze analytics here

# A/B Test Recommendations And review the results in campaign statistics





# It's as simple as that!

IF YOU'D LIKE HELP WITH YOUR PRODUCT RECOMMENDATIONS, LET YOUR ACCOUNT MANAGER KNOW.

OR SIMPLY EMAIL: SUPPORT@PERSONYZE.COM

THANKS FOR VIEWING OUR PRESENTATION